

League of Southeastern Credit Unions Small Asset Credit Union Conference

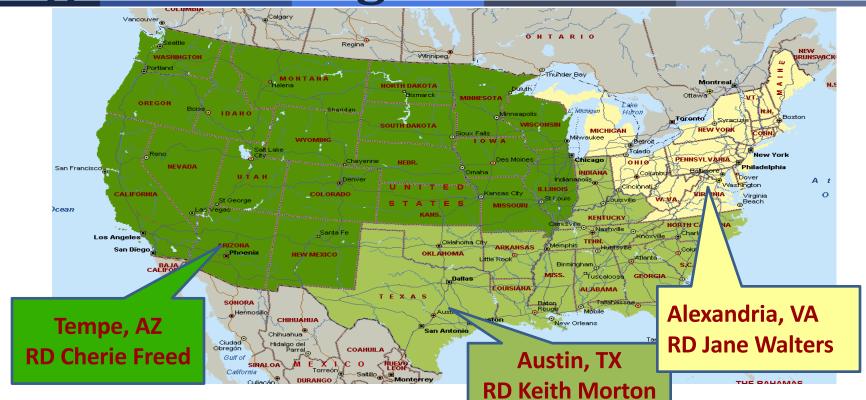
May 2019

Agenda

- Organizational Changes
- Credit Union Statistics
- Examination Process
- 2019 Supervisory Priorities



Regional Realignment for 2019

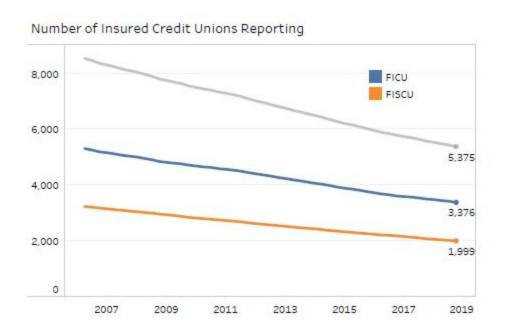




CREDIT UNION STATISTICS



Recent Credit Union Trends





Key Statistics Nationwide

FICUs	2015	2016	2017	2018
# of FICUs	6,021	5,785	5,579	5,375
Total Assets	\$1.2 Trillion	\$1.3 Trillion	\$1.4 Trillion	\$1.5 Trillion
Avg. Asset Size	\$200 Million	\$223 Million	\$247 Million	\$270Million
Net Worth (%)	10.92%	10.86%	10.95%	11.30%
ROAA (%)	0.75%	0.76%	0.78%	0.92%
Delinquent Loans/ Total Loans (%)	0.81%	0.83%	0.81%	0.71%
Membership Growth (%)	3.46%	4.04%	4.21%	4.38%

Key Statistics Alabama

AL FICUs	2015	2016	2017	2018
# of FICUs	113	113	111	108
Total Assets	\$19.9 Million	\$21.0 Million	\$21.8 Million	\$22.2 Million
Avg. Asset Size	\$176 Million	\$186 Million	\$197 Million	\$206 Million
Net Worth (%)	11.53%	11.49%	11.72%	12.28%
ROAA (%)	0.61%	0.60%	0.72%	0.79%
Delinquent Loans/ Total Loans (%)	0.87%	0.87%	0.80%	0.76%
Membership Growth (%)	1.89%	1.43%	1.42%	3.75%



Examination Process



Changes in Examinations

New Exam System

Virtual exam concepts



Changes in Examinations

Extended Exam Cycle for most credit unions

Wrapping up pilot of "Flex" exam procedures



Changes in Examinations

Piloting alternating exams with SSAs



2019 Supervisory Priorities



2019 Supervisory Priorities

- Bank Secrecy Act Compliance
- Concentrations of Credit
- Consumer Compliance
- CECL
- Information Systems and Assurance
- Liquidity and Interest Rate Risk



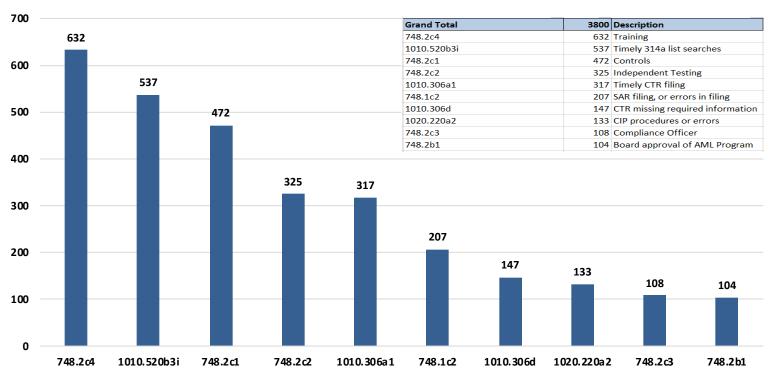
Bank Secrecy Act Compliance

- Examiners will perform more in-depth BSA reviews;
 - New Customer Due Diligence Regulations, effective May 11, 2018
 - Strengthen and codify CDD requirements
 - Customer Due Diligence and Beneficial Owner concepts have existed in guidance (FFIEC BSA/AML Examination Manual) for years
 - New CDD Questionnaire
- Must develop and implement appropriate risk-based procedures for conducting ongoing customer due diligence



Most Common BSA Violations

Top 10 BSA Violations





Concentrations of Credit

• Large concentration of loan products

Common cause of financial losses

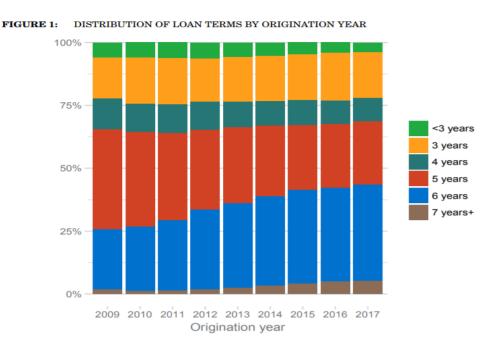
Mitigate Risk

NCUA Letter to Credit Unions, 10-CU-03



Credit Risk - Auto Lending

CFPB Report Finds Sharp Increase in Riskier, Longer-Term Auto Loans





Consumer Compliance

Continued focus on Military Lending Act (MLA) compliance



Consumer Compliance

 Regulation B: Determine compliance with notification requirement following adverse action taken on consumer credit applications

Regulation E: Review overdraft policies and procedures for compliance



Consumer Compliance

Current Expected Credit Losses (CECL)

Financial Accounting Standards Board New Standard June 2016

Effective January 1, 2022



Information Systems and Assurance

- Two additional supervisory focuses:
 - Assessment of credit union IT risk management
 - Oversight of service provider arrangements



Liquidity and Interest Rate Risk

- Examiners will assess the following:
 - Effects of rising interest rates on the market value of assets that affect changes to net worth and borrowing capacity
 - Member preference shifts to shares with more market sensitivity
 - Credit union management's ability to meet liquidity needs given the increased competitive pressure that affect share balances



Questions and Answers



