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## **LEVERAGE Benefits Group offers improved health care options for LSCU members and affiliates**

- *Helps control rising costs by utilizing collective buying power of credit unions*
- *Provides comprehensive coverage and streamlined administration*

**BIRMINGHAM, Ala. /TALLAHASSEE, Fla., August 10, 2017--** *LEVERAGE*, an affiliate of the League of Southeastern Credit Unions (LSCU), and Salus Group, an experienced benefits consultant, announce a partnership, LEVERAGE Benefits Group, offering LSCU affiliated credit unions comprehensive and competitive employee benefit programs at affordable prices.

After working with a taskforce of member credit unions, it became clear that one of the greatest challenges for credit unions today is the ability to provide quality healthcare and benefits at a reasonable cost. LEVERAGE Benefits Group offers a solution that delivers comprehensive coverage, exceptional customer service, and state-of-the-art technology. This unique partnership also brings to the table professionals who understand the credit union culture.

“The partnership is a win-win for our credit unions,” said Patrick La Pine, CEO and president of *LEVERAGE*. “Salus’ industry volume, agency reputation and technology, combined with the relationships and opportunities that *LEVERAGE* offers, helped create the perfect mix for an exciting new program exclusively for members and affiliates of the LSCU.”

The partnership offers credit unions benefit plan options by employing collective buying power to help curtail the rising cost of healthcare and other employee benefits. Packages include online benefit administration, consolidated invoicing, a seamless employee self-service portal, and ongoing compliance support.

“We’ve been working on this program to ensure we are offering the best possible carriers and plans, including a medical program that allows flexibility, wide ranging benefits and strong network coverage,” said Michael Brillati, CEO of Salus Group. “In addition, we are providing technology and services typically enjoyed by large corporations to credit unions of any size.”

*LEVERAGE, the Service Corporation for the League of Southeastern Credit Unions & Affiliates, is the business services provider that leverages credit union system resources, relationships, and industry knowledge for optimal performance and*



*sustained growth of its clients and business partners. We work to offer credit unions best-in-class products and services that result in reducing costs, maximizing results, and making the most difference. For more information, visit [myleverage.com](http://myleverage.com) or follow LEVERAGE on Twitter at [www.twitter.com/MY\\_LEVERAGE](https://www.twitter.com/MY_LEVERAGE) or [LinkedIn](#).*

*Salus Group, a benefits consulting and administration firm specializing in credit union employee benefits, was founded in 2005 to meet the benefit needs of credit unions by providing full service administration and compliance solutions. Since its inception, the agency's credit union clientele has grown to over 200; all based on referrals and recommendations from their credit unions.*

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